



Courtesy of Dornack Ltd

VECTOR LAUNCHED AT LAMMA

VECTOR Wave Motion Sizer

The new Herbert 'Vector' Wave Motion Grader was launched at this year's LAMMA Show in Peterborough. This latest addition to the Herbert grading range is the result of years of research into improving the performance and accuracy of screen sizing, particularly when working with larger mesh screens and long tuber varieties.

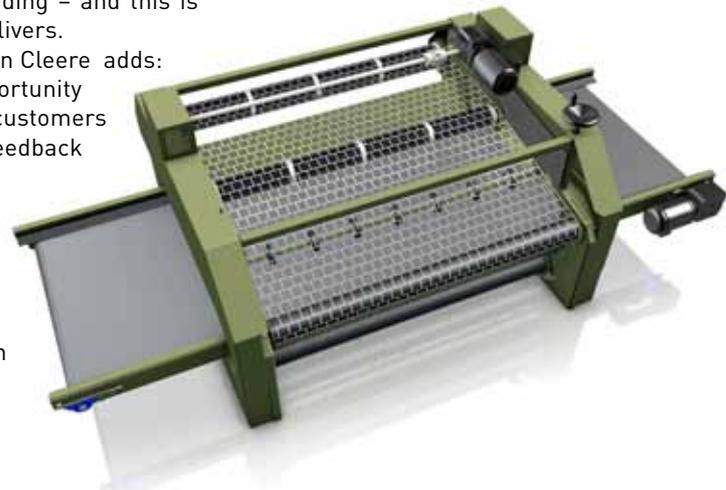
The Vector is an ideal grader for potatoes, onions, bulbs and red beet, delivering significantly improved, more accurate and quicker grading of longer varieties, while also eliminating impact damage and uneven soil build up. Screen changes are also speedier and easier.

Andy Hubble, Herbert's commercial manager, says: "This is a major advantage to farmers who can grade more accurately

and at higher throughput whilst reducing waste and maintaining quality. There's a continuous demand for higher quality produce, which can only be achieved by increased accuracy of grading – and this is exactly what the Vector delivers.

Marketing manager, Simon Cleere adds: "LAMMA was our first opportunity to show the Vector to our customers and we had very positive feedback indeed. The Vector is looking like a winner!"

We also displayed a Herbert Contractor II 2400 with a Hywall soil Elevator and a GF2 Box Filler, which attracted several visitors to the stand and some very good enquiries too.



BACK TO OUR ROOTS

Herbert's big green agricultural machines have been a feature of farms for over 40 years.

And now, we are launching our new Herbert Agri brand that uses our famous green livery, a colour scheme that has long associations with Herbert and that reflects the distinctive heritage of Herbert graders and our long and proud commitment to the farming sector in Britain and further afield.



WEIGHING, BAGGING & STITCHING SYSTEMS

NOW AVAILABLE

A new high speed automated bagging solution is now available from Herbert. This latest offering gives growers a range of bagging equipment that is backed up by Herbert quality support. The high-speed solution includes a single head weighing system called Themis and Stitcher System known as Retribution. As growers seek alternative markets for their produce into the chip trade and wholesale market the Themis and Retribution offered by Herbert gives growers the confidence to get more value from their produce.

Themis

The electronically controlled single head weighing system known as Themis is designed to handle large tubers and the special design gripper ensures high speed filling into the bag. The standard Themis allows for quick and easy bag changes. It is designed for easy adjustment and simple program changes with a user-friendly control system. The use of standard component parts allows for trouble free maintenance and low cost servicing.

Retribution

To compliment the heavy duty Themis is the Retribution Stitcher System. One of the big benefits on the Retribution is the Absolute Bag Control (ABC) that ensures the bag is properly aligned prior to stitching giving a level and even stitch and continuous even flow to provide a good quality presentation finish. Its heavy-duty build quality ensures it is especially designed to deal with large tubers that often cause the bag to become unstable causing operation problems.



Contact Richard Newman today for a demonstration rnewman@rjherbert.co.uk / 07767 611 955.

HERBERT BOXING CLEVER



Traditionally, new potato boxes come pre-assembled and are therefore expensive to deliver. Typically this will be for 24 boxes stacked in the normal manner, or 36 if stacked on their end.

Now, the best ideas are usually the simplest and Herbert is

working with a company who have come up with a very good idea.

Interagra, the largest box manufacturer in Europe, for whom Herbert is the sole UK importer and distributor have designed a flat pack box which

allows 140 boxes to be delivered on a single load. When all the boxes have been delivered, Interagra sends their team of assemblers to site and prepare the boxes ready for use. Typically, 1000 boxes take just one week to assemble. Interagra use only high quality kiln dried northern European spruce with IPPC certification giving a life expectancy of 15 years. All the elements are planned and have rounded and chamfered edges inside and out, with a board thickness of 25mm. The proven construction (BS7611) allows stacking up to 8 x 1.125m high.



The boxes for potatoes and onions and most other root crops can be manufactured to any size or pattern and designed to suit the ventilation system in your store.



All in all, it's a really simple, yet extremely effective and cost efficient solution to increase or replace your box stock. Why not get in touch with Richard Newman to find out more?

AIMING FOR A HIGHER STANDARD OF SORTING

Newmarket, Suffolk based Spearhead Potatoes is a successful and expanding grower and processor, supplying all the major potato processing companies in Britain. As such, volume and quality are at the forefront of their whole operation.

The efficient and effective identification and removal of external defects that affect the yield, such as greens, rot, wire worm and jelly end, is vital. Achieving this while handling high volumes and keeping costs under control has been a focus of attention of the company – and the recent installation at their East Harling, Norfolk facility of a Herbert Oculus next generation optical sorter has made a marked impression on Spearhead's throughput.

Spearhead's supply chain manager, Craig Uttridge, says: "Defect removal is important to give our customers a premium product. Different processors want different levels of quality and acceptability. The Herbert Oculus gives a great level of adjustment so we can focus on

giving the factories the quality they specify and increase the yield for the grower. The Oculus plays a key role in defect

removal, protection from foreign objects and sizing the crop on length and width to deliver premium product to the factory."



A GENERATION INVESTMENT FOR MAJOR ONION FARMER

P G Rix (Farms) Ltd in Great Horkesley in Essex is run by second generation farmers John and Bill Rix. John's son, Sam, has recently joined the business on the agronomy and crop management side of the business.

They supply 15,000 tonnes of potatoes from 360 hectares and 18,000 tonnes of onions from 380 hectares per year and have recently purchased a new Herbert Contractor II, bulk infeed hopper with Twin 4 row Coil Cleaner, Grader Module, Inspection and two Herbert Twin Dipping End GF2 Box Fillers.

Key to Rix's choice of equipment was reliability, ease of maintenance, flexibility in grading for size and speed and, importantly, the ability to move the line quickly and easily as it has to be used on any one of five sites within an eight mile radius. "We don't get excited about machinery that works well," says John Rix. "But the Herbert Contractor II does exactly what it says on the tin. The investment we make in a new grader is a generational investment, so we want it to be right. We also have a longstanding relationship with Richard Newman, Herbert's



farm sales manager. Richard has worked closely with us here for the thick end of 30 years and he has seen our business develop and grow. We trust Richard's industry experience and he fully understands our exacting demands the way we operate here."

He adds: "The onion harvest season is very short and we're harvesting up to 1500 tonnes per day in August and September. It's like a circus: we can only put 300 tonnes of onions at a time in a 1000 tonne store, so we need to be able to pick up the line move it to the next store, before coming back a few days later to put in the next 300 tonnes. So the mobility we get from Herbert is key."

MEETING THE DEMAND PEAKS

Herbert's stock of pre-owned machinery offers flexible options for meeting peaks in demand or simply to upgrade an existing system.

From graders, such as our market leading Contractor II, to conveyors and tipplers, we refurbish a whole range of pre-owned, part-exchanged machinery to provide our customers with reliable machinery at unrivalled prices. Each is given a complete refurbishment to a very high

standard, from mechanical elements right down to a quality paint finish.

We can supply all manner of systems ex-stock for a sudden peak in demand or when the budget just won't stretch to a new system. Pre-owned provides the opportunity to pick up a great piece of equipment, including some of our newest machines, at a fantastic price and in double-quick time too.

www.rjherbert.co.uk/products/used-equipment



ALWAYS ON HAND OUR AFTER SALES TEAM

The nationwide after sales team is here to keep your machinery working all throughout the year with servicing and maintenance options to keep systems in tip top

condition, as well as parts supply and operational consultancy to minimise any possible downtime and ensure everything is running at maximum efficiency.



There are four packages to meet the needs of all our customers:

- Parts package – purchase consumable parts at excellent rates at the same time as taking delivery of your new machinery
- Service package – sign up for a service agreement as part of your new machinery purchase
- Plant and maintenance consultancy – take advantage of our extensive knowledge of all systems to ensure your machinery is running at maximum efficiency
- Spares – buy spares as needed with fast turnaround, many from ex-stock, to ensure minimum downtime

To find out more, get in touch with the parts and service team on +44 (0)1945 430666 or email Dick Webb, dwebb@rjherbert.co.uk

A WORD FROM RICHARD



I am pleased to announce the appointment of A M Phillip Agritech Ltd who will be acting as our new Service and Sales agents for the greater part of Scotland. The company are headquartered at Muiryfaulds, Forfar with branches in Fraserburgh, Huntly, Conon Bridge, Glenrothes and Perth and are therefore well placed to cover the main growing areas north of The Forth.

The key emphasis will be to focus on service and back up to our many existing customers and to enhance our presence in the area.

As well as the ideal geographical coverage, A M Phillip have enormous strength in depth with their engineering and service capabilities, both mechanical and electrical. We look forward to working with our new partner in the certain knowledge that our Scottish customers will be better served from now on.

Looking forward, I hope to see you on the A M Phillip stand at The Royal Highland Show where we will be exhibiting our new Vector Sizer.



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